

## Need a Better Way to Quote?

Whether you're using a quoting tool or a spreadsheet, if any of these sound familiar, it's time for a better way:

- "I'm the only one who can quote using our complicated process."
- "Our tool's interface is clunky and outdated!"
- "It doesn't integrate well with our PSA, CRM, or distributors."
- "My process requires manual workarounds for custom workflows."
- "I have no idea how well our quotes perform."
- "We spend way too much time following up on open quotes."
- "Our quotes don't look professional to our clients."
- "We waste so much time redoing stuff just to close deals—chasing down quotes, pricing, or availability updates."

## Turn Quoting From A Bottleneck To A Growth Engine

Quoter is built for MSPs who want to optimize quoting for revenue growth. With Quoter as your quoting software, your sales process becomes a competitive advantage.

### Unlimited users for every plan

Get your entire time quoting without additional fees or license restrictions. [See pricing for details.](#)

### Accurate, professional quotes

[Reusable, branded templates](#) simplify standardizing pricing and ensure that every quote sent looks good and works great.

### Seamless integrations

Quoter connects with popular PSAs, CRMs, payment gateways, and all your distributors with real-time pricing and availability. Learn more about [Quoter's integrations.](#)

### Better visibility

Real-time reporting and quote tracking help you monitor your bottom line.

### Automated workflows

[Approval routing](#), quote follow-ups, and quote status notifications are set-and-forget.

### Rapid onboarding

Switch to Quoter fast with dedicated support.

"The introduction of Quoter has allowed our sales team to be more efficient, meaning less time spent preparing quotes, filing documents, sending emails, creating invoices and more time spent talking to customers and generating new sales."



**LIAM BURKE,**  
CEO, ZENOTEC

## How Quoter Compares To Other Quoting Tools

FEATURE	QUOTER	OTHER QUOTING TOOLS
Unlimited Users	Free	\$
Real-Time Vendor Pricing & Availability	Yes	No
Modern, Streamlined Dashboards	Yes	No
Made For MSPs	Yes	Some
Migrating Support	Excellent	Limited

## How Quoter Compares To Manual Processes Like Spreadsheets and Microsoft Word

FEATURE	QUOTER	MANUAL PROCESSES
Easy To Use	Yes	Yes*
Error-Free Calculations	Yes	No
Professionally-Branded Templates	Yes	No
Standardized Service Pricing	Yes	No
Centralized Quoting Process	Yes	No

\*For the one or few people on the team who know how it works! Even the person who made it is probably done with it...

## Quoting Doesn't Have To Be A Fight

If you spend more time battling your CPQ or spreadsheets than closing deals, it's time for a better way.

Quoter empowers entire MSP teams with quoting software that eliminates friction, boosts speed, and delivers a client experience you can be proud of every time.

With dedicated migration support and onboarding resources, switching to Quoter is the easiest first step you can take to transform your quoting process.

## See Quoter in Action

Ready to standardize pricing, empower more of your team to quote, and close deals faster?

Schedule a personalized demo to learn more.

**Book A Demo**